

# UNINET KEEPS YOU COMPETITIVE WITH SUPPLIES FOR EASY-TO-REMANUFACTURE CARTRIDGES

By Craig Spooner, Director of Sales - US and Canada

When you think of remanufacturing a cartridge, what kind of components do you think of first? For most of us, it's in this order: Toner, chips, drums, blades, and rollers. What about brands? Probably HP, Lexmark, Brother and Samsung as the top four. It has been the tendency for most of our clients to remanufacture the most popular engines on the market. However, we have found that there is a long list of cartridges that can be very easy to remanufacture and very profitable. We encourage our clients to seek out the easy-to-do, high profit cartridges that require little effort to recycle and virtually no post-testing. Your technicians in the field can be your best salespeople. Always keep an eye out for personal printers on desktops, in addition to the shared network machines that everyone may be using within an office. You never know what you may find, and you can rest assured your customer is paying much more than they could be with remanufactured cartridges.

Kyocera is a great example where toner and chip are the only supplies that need to be replaced. UniNet is well known as the quality leader in Kyocera toner, and we offer a long list of supplies for these engines. In addition, Kyocera printers are best known for their low cost of ownership and ecological advantages, which feature long life drums that will probably never need replacing.

There is a litany of cartridges out in the market that are simple to work with, and bring in larger profits. Here are some of the popular ones for which UniNet carries the supplies...

## **CANON**

**IR 1018/1019/1020/1022/1023/1024/1025**

## **DELL**

**1250/1350/1355**

**1320 CN**

**2130/2135 CN**

**5130 MFP**

## **EPSON**

**Aculaser C 1700/1750/CX 17/LP S 520/620/NEC 5600C**

**Aculaser M 1400/MX 14 NF**

**Aculaser M 2400/2300/MX 20**

## **FUJI XEROX**

**DC IV C 4430**

**DP C 2250/3360, DC C 2205/3305**

**DP C 3305/2205**

## **HP**

**CM6030/6040**

## **KONICA MINOLTA**

**Bizhub C 452/552/652**

**Bizhub 600/750**

**Bizhub C 253/353**

**Bizhub C 300/352**

**Bizhub C 451**

**Bizhub C 550/650**

**Bizhub Pro C 500**

**Bizhub Pro C 5500/5501/6500/6510**



**KYOCERA**

FS 1030/1130 MFP/TK 1130/1132/1134 MFP  
 FS 1035/1135/TK 1140 MFP/TK 1142/TK 1144/TK 1147  
 FS 1100/1110/1024/1300/1350/TK 132/130/140/142/1100/1102/1104 MFP  
 FS 2100/TK 3104/3102/3100  
 FS 3920/FS 3640/3540/3140/3040 MFP/TK 354/352/350  
 FS 4100/TK 3114/3112/3110  
 FS 4200/TK 3124/3122/3120  
 FS 4300/TK 3134/3132/3130  
 FS C5200/TK 550/552/554  
 FS C5250/2626/2526/2126/2026 MFP/TK 590/592  
 FS C5350/5300/TK 560/562/564  
 FS C5400/TK 570/572/574  
 Mita TASKalfa 180/220/KM 1620  
 Mita TASKalfa 420i/520i/TK 725

**LEXMARK**

C500/510  
 C520/C530  
 C540/543/544/X548/546  
 C730  
 C740  
 MS 310/410/510/610  
 MS 710/810  
 X950/952/954

**OKIDATA**

B401/411/431  
 B410/420/430  
 B2500/2520/2540  
 B4200/4300  
 B4400/4500/4550/4600  
 C300/301/310/311/321/330/530/531/330/331/510/511/530/531/532/561/562  
 C610/611  
 C710/720  
 C810/830  
 C910/930  
 C3000/3100/3200  
 C3300/3400/3600  
 C5000/5100/5150/5200/5300/5400  
 C5500/5550/5600/5650/5700/5750/5800/5850/5900/5950  
 C6000/6050/6100/6150  
 C7000/7100/7200/7300/7400/7500  
 C8600/8800  
 C9000/9100/9200/9300/9400/9500  
 C9600/9800/9650/9850  
 CX2366  
 CX2731  
 ES3640  
 ES5431  
 MB491/471/461/451/441  
 MC351/352  
 MC361/362/561/562  
 MC860  
 MC861



**RICOH**

Aficio CL 3500  
 Aficio CL 4000  
 Aficio CL 7000  
 Aficio MP 3500/4000/4001/4500/5000  
 Aficio MP C4501/5501  
 Aficio MP C2051/2551  
 Aficio MP C6000/7000  
 Ipsio SP C810/811  
 Ipsio SP C820/821

**SAMSUNG**

CLP-365/CLX-3305  
 CLP-680/CLX-6260  
 CLX-4195  
 CLX-8380  
 CLX-8385  
 CLX-9250/9258/9350/9358  
 SCX-4728/4729  
 SCX-4833/4835/5639/5737/5739  
 SCX-6555/6545

**SHARP**

AL 1000/2021/2031/2041/2051  
 AL 2021/2031/2041/2051  
 AR 5618D/5623D/MX M182/M182D/M202D/M232D  
 DX B350 P  
 FO 2081  
 MX 2300N/2700N/3500N/3501N/4501  
 MX 2600/2601N/3100N  
 MX M260  
 MX 3500/3501/4500/4501  
 MX M200 D  
 MX M283/363/453/503

**TOSHIBA**

E Studio 195/225/243/245

**XEROX**

Phaser 3040/3010/WorkCentre 3045  
 Phaser 6000/6010/WorkCentre 6015/DocuPrint CP 105/205/CM 205/Dell 1250/1355  
 Phaser 6500/WorkCentre 6505  
 Phaser 6600/WorkCentre 6605  
 Phaser 6700  
 Phaser 7500  
 Phaser 7760  
 Phaser 7800  
 WorkCentre 5020/5016  
 WorkCentre 7425/7428/7435  
 WorkCentre 4260/4250  
 WorkCentre 5222/5225/5230  
 WorkCentre 7120/7125  
 WorkCentre 7525/7530/7535/7545/7556



Just refill the toner, replace the chip (if applicable) and you're done! No need for a test machine when you can rely on consistent performance! UniNet supplies meet or exceed OEM quality, density and yield. Better yet, our toner formulations work with existing OEM components and residual toner found in the developer unit. Reuse your cartridges multiple times, and reduce your inventory, labor time and costs.

UniNet also carries a huge array of copier cartridges and toner tubes at low prices to help you stay competitive.

Free instructions are available on our website ([http://www.uninetimaging.com/t/Easy\\_To\\_Re manufacture\\_Cartridges](http://www.uninetimaging.com/t/Easy_To_Re manufacture_Cartridges)) for many of these cartridges, and we're always adding to our vast library of documents.

Contact your UniNet Sales Representative today for more information and enjoy the freedom of reusing OEM supplies!

All the best!

Craig