

CONTROL VS. FREEDOM – WHICH WOULD YOU CHOOSE?

By Craig Spooner, Director of Sales - US and Canada

UniNet has always promoted the reuse of OEM components whenever possible because we want to keep our clients competitive. For this reason, our R&D team qualifies all of our supplies (especially toner) to work together with OEM components, as well as our own. This is a mindset that has afforded all of our clients the luxury of lower overhead and increased profits, especially during a time where legal action and new compatibles from overseas pose credible threats to the way we do business.

Reducing costs has become more essential than ever before. Why choose to be controlled by a system that demands the replacement of nearly every component in a cartridge, versus the freedom of reusing OEM components whenever possible?

To that end, UniNet has developed a series of monochrome Multipurpose (MPT) toner solutions to help our clients increase profits, reduce inventory and avoid IP issues and disputes. Reusing OEM components is the LOWEST COST SOLUTION for remanufacturers.

Below are some of our most popular monochrome blends that I would like to share with you. All are available in 1kg bottles and 10kg bags...

FOR USE IN HP:

Absolute Black® MPT-1320 Multipurpose Toner - High quality and competitively priced

AX/1100 (06A/92A)	140g
PX (74A)	180g
VX (03A)	220g
1015 (12A)	110g
1200/1300 (13A/15A)	150g
1200 (15X)	190g
1300 (13X)	220g
1160 (49A)	120g
1320 (49X)	290g
2100 (96A)	265g
2300 (10A)	350g
2410 (11A)	290g
2420 (11X)	590g
3005 (51A)	330g
3005 (51X)	675g

Absolute Black® MPT-1005 Multipurpose Toner - Excellent density and yield

P1005, 1006 (35A)	80g
P1102 (85A)	85g
P1505 (36A)	100g
P1606 (78A)	110g
Pro M125, 127 (83A)	80g
Pro M225 (83X)	110g



FOR USE IN SAMSUNG:**Absolute Black® MLU-1 Multipurpose Toner - Engineered for older engines**

ML-1710/1750/SCX-4100 (3,000 pgs)	75g
ML-1610/2010/2510 (2,000 pgs)	95g
ML-1630/SCX-4500 (2,000 pgs)	40g
ML-1640/2240 (1,500 pgs)	50g
ML-1910/2525/SCX-4600/SF-650 (2,500 pgs)	90g
ML-2150/2151/2152/XER 3600 (8,000 pgs)	240g
ML-2250/2251/2252 (5,000 pgs)	135g
ML-2450/2850/XER 3250 (5,000 pgs)	150g
ML-3050/SCX-5530 (8,000 pgs)	220g
ML-3470/ML-2550 (4,000 pgs)	285g
ML-3560/XER 3500 (12,000 pgs)	350g
ML-4050/4550 (20,000 pgs)	600g
SCX-5112/5115 (6,000 pgs)	200g
SCX-4720 (5,000 pgs)	150g
SF-5100 (2,500 pgs)	90g

X-Generation® MLU-2 Multipurpose Toner - Designed for newer, faster engines

ML-1610	ML-1610D3 (2,000 pgs)	95g
ML-1660	MLT-D1042S (1,500 pgs)	45g
ML-1665	MLT-D104S (1,500 pgs)	45g
ML-1860	MLT-D104S (1,500 pgs)	45g
ML-1865	MLT-D104S (1,500 pgs)	45g
ML-1910	MLT-D1052L (2,500 pgs)	95g
ML-1915	MLT-D1052L (2,500 pgs)	95g
ML-2010	ML-2010D3 (3,000 pgs)	95g
ML-2160	MLT-D1012S (1,500 pgs)	55g
ML-2165	MLT-D101S (1,500 pgs)	55g
ML-2510	ML-2010D3 (3,000 pgs)	95g
ML-2525	MLT-D105L (2,500 pgs)	95g
ML-2570	ML-2010D3 (3,000 pgs)	95g
ML-2571	ML-2010D3 (3,000 pgs)	95g
ML-2580	MLT-D105L (2,500 pgs)	95g
ML-2950	MLT-D103L (2,500 pgs)	95g
ML-2951	MLT-D103L (2,500 pgs)	95g
ML-2955	MLT-D103L (2,500 pgs)	95g
ML-3310	MLT-D2052L (5,000 pgs)	145g
ML-3312	MLT-D205L (5,000 pgs)	145g
ML-3710	MLT-D2052E (10,000 pgs)	285g
ML-3712	MLT-D205E (10,000 pgs)	285g
ML-3750	MLT-D305L (15,000 pgs)	570g
ML-3753	MLT-D305L (15,000 pgs)	570g
SCX-3405	MLT-D101S (1,500 pgs)	55g
SCX-4728	MLT-D103L (2,500 pgs)	95g
SCX-4729	MLT-D103L (2,500 pgs)	95g
SCX-4833	MLT-D205E (10,000 pgs)	285g
SCX-4835	MLT-D205E (10,000 pgs)	285g
SCX-5639	MLT-D205E (10,000 pgs)	285g
SCX-5737	MLT-D205E (10,000 pgs)	285g
SCX-5739	MLT-D205E (10,000 pgs)	285g
SF-760	MLT-D101S (1,500 pgs)	55g
SL-M 2620	MLT-D115L (3,000 pgs)	95g
SL-M 2625	MLT-D116L (3,000 pgs)	95g



SL-M 2626	MLT-D116L (3,000 pgs)	95g
SL-M 2670	MLT-D115L (3,000 pgs)	95g
SL-M 2675	MLT-D116L (3,000 pgs)	95g
SL-M 2676	MLT-D116L (3,000 pgs)	95g
SL-M 2820	MLT-D115L (3,000 pgs)	95g
SL-M 2825	MLT-D116L (3,000 pgs)	95g
SL-M 2826	MLT-D116L (3,000 pgs)	95g
SL-M 2870	MLT-D115L (3,000 pgs)	95g
SL-M 2875	MLT-D116L (3,000 pgs)	95g
SL-M 2876	MLT-D116L (3,000 pgs)	95g
SL-M 3320	MLT-D203L (5,000 pgs)	145g
SL-M 3320	MLT-D203E (10,000 pgs)	285g
SL-M 3325	MLT-D204L (5,000 pgs)	145g
SL-M 3325	MLT-D204E (10,000 pgs)	285g
SL-M 3370	MLT-D203L (5,000 pgs)	145g
SL-M 3370	MLT-D203E (10,000 pgs)	285g
SL-M 3375	MLT-D204L (5,000 pgs)	145g
SL-M 3375	MLT-D204E (10,000 pgs)	285g
SL-M 3820	MLT-D203L (5,000 pgs)	145g
SL-M 3820	MLT-D203E (10,000 pgs)	285g
SL-M 3825	MLT-D204L (5,000 pgs)	145g
SL-M 3825	MLT-D204E (10,000 pgs)	285g
SL-M 3870	MLT-D204L (5,000 pgs)	145g
SL-M 3870	MLT-D203E (10,000 pgs)	285g
SL-M 3875	MLT-D204L (5,000 pgs)	145g
SL-M 3875	MLT-D204E (10,000 pgs)	285g
SL-M 4020	MLT-D203L (5,000 pgs)	145g
SL-M 4020	MLT-D203E (10,000 pgs)	285g
SL-M 4025	MLT-D204L (5,000 pgs)	145g
SL-M 4025	MLT-D204E (10,000 pgs)	285g
SL-M 4070	MLT-D203L (5,000 pgs)	145g
SL-M 4070	MLT-D203E (10,000 pgs)	285g
SL-M 4075	MLT-D204L (5,000 pgs)	145g
SL-M 4075	MLT-D204E (10,000 pgs)	285g

FOR USE IN LEXMARK:**X-Generation® MPT-650 Multipurpose Toner - Excellent yield and density**

E260 (3,500 pgs)	95g
E260 (6,000 pgs)	190g
E360 (9,000 pgs)	250g
E460 (11,000 pgs)	335g
E460 (15,000 pgs)	420g
T650, X650 (25,000 pgs)	725g
T650, X650 (36,000 pgs)	1000g
Dell 2230 (3,500 pgs)	95g
Dell 2330, 2350 (6,000 pgs)	165g



X-Generation® MPT-MS810 Multipurpose Toner - High transfer efficiency and low waste

Lexmark MS310, 410, 510, 610 (1,500 pgs)	50g
Lexmark MS310, 410, 510, 610 (5,000 pgs)	155g
Lexmark MS410, 510, 610 (10,000 pgs)	290g
Lexmark MS510, 610 (20,000 pgs)	540g
Lexmark MS710, 711, 810, 811 (6,000 pgs)	175g
Lexmark MS710, 711, 810, 811 (25,000 pgs)	650g
Lexmark MS711, 811, 812 (45,000 pgs)	1050g
Lexmark MX310, 410, 510, 511, 610, 611 (2,500 pgs)	75g
Lexmark MX310, 410, 510, 511, 610, 611 (10,000 pgs)	290g
Lexmark MX510, 511, 610, 611 (20,000 pgs)	540g
Lexmark MX710, 711, 810, 811, 812 (6,000 pgs)	175g
Lexmark MX710, 711, 810, 811, 812 (25,000 pgs)	650g
Lexmark MX711, 810, 811, 812 (45,000 pgs)	1050g
Dell B 2360 (8,500 pgs)	250g
Dell B 3460,3465 (20,000 pgs)	540g
Dell B 5460,5465 (25,000 pgs)	650g
Dell B 5460,5465 (45,000 pgs)	1050g

The UniNet R&D team has conducted extensive testing on all of our Universal toner solutions to ensure the print quality, density and yield meet expectations.

The above listed toners work exceptionally well with previously used OEM components, or where the OEM components are replaced by “certified” UniNet components.

Our clients who are already using the MPT toner solutions have expressed extreme satisfaction with the results. They have been able to improve margins, reduce rework and eliminate unnecessary expenses.

Contact your account representative for a sample and find out how improving your margins just got easier, because UniNet keeps you competitive!

All the best!

Craig

